2017 MEDIA KIT Washington Calculate America's LGBT News Source









OCTOBER 1969

The Gay Blade first published as a monthly newsletter.

JULY 1974

Blade printed in newsprint for first time.

OCTOBER 1980 Name changed to

Name changed to The Washington Blade.

SEPTEMBER 1995

Online edition of Washington Blade launched.

APRIL 2010

Washington Blade purchased by Brown, Naff, Pitts Omnimedia.

OCTOBER 2014

Washington Blade celebrates 45th Anniversary.

1,839 consecutive issues of the Blade!

JUNE 1972 Blade publishes first multi-page edition.

1979

Blade changes publication from monthly to bi-weekly.

JANUARY 1983 Washington Blade

Washington Blade publishes weekly.

OCTOBER 2008

John McCain becomes first Republican presidential nominee to do interview with LGBT publication.

2013

Washington Blade admitted to White House pool rotation (First LGBT publication ever).

TIMELINE

48 Years of the Washington Blade

The Washington Blade was founded in 1969 as a black & white, one-sheet community newsletter. In 2014 the Blade celebrated its 45th anniversary as America's Gay News Source. The Washington Blade was selected to join the pool rotation for the White House Press Corps, becoming the first LGBT publication to participate in these duties. Readers locally and globally rely on the Blade's unmatched coverage, which has garnered scores of local and national journalism awards. The Blade is recognized as the nation's "Newspaper of Record for the LGBT Community."

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READERSHIP









300,000+ UNIQUE USERS EACH MONTH WASHINGTONBLADE.COM

TOTAL REACH QUALIFIED CLIENTS 700,000+ A MONTH

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PURCHASING POWER

TRAVEL **

68% Short Vacation (1-3 Nights)

60% Long Vacation (4+ Nights)

DINING O

of Blade readers eat Odinner out at least once during the week.

55% of Blade readers spend at least \$100 a week on meals and drinks at restaurants and bars.

65% of Blade readers Oeat dinner out 2-5 times a week.

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Data from 2015 Community Market Survey

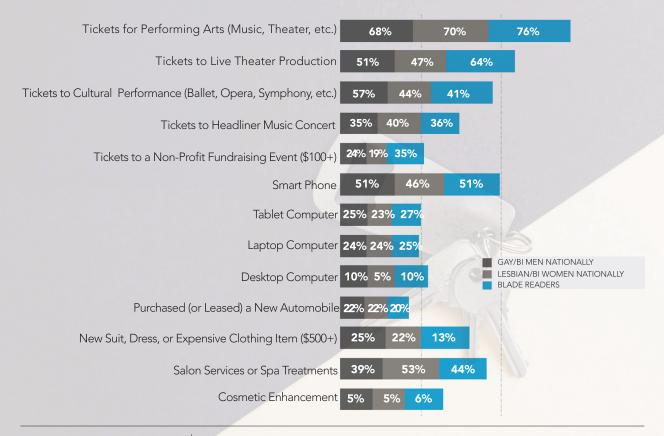
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BLADE READERS HAVE MADE THESE PURCHASES

IN THE PAST 12 MONTHS







COMMUNITY SNAPSHOT

GENDER

60%

940%

EDUCATION

92% COLLEGE EDUCATED

46% POST-GRADUATE STUDIES

STATUS

31% IN A RELATIONSHIP

33% LEGALLY MARRIED

36% SINGLE

MEDIAN AGE

80% MAKE 50K OR MORE
45% MAKE 100K OR MORE

AVG HHI:

\$115,000

- 10% of DC residents identify as lesbian, gay, bisexual or transgender - highest percentage in the country.
- Gay consumers are 3.4 times more likely to have a household income over \$250,000.
- 89% of gay men & lesbians are highly likely to seek out brands that advertise uniquely to them.
- 55% of gay cosumers prefer to buy from the "top-of-the-line."

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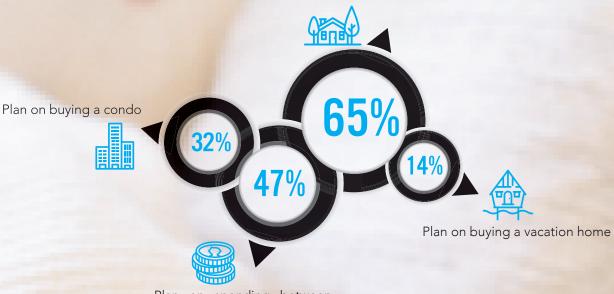




REAL ESTATE

BLADE READERS WHO PLAN TO PURCHASE A HOUSE IN THE NEXT 3 YEARS

Plan on buying a single family home



Plan on spending between \$250,000 - \$1,000,000





2017 EDITORIAL CALENDAR







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